

Oregon Bancorp, Inc. (Company) entered the first quarter continuing the trends from the prior year. Although deposit totals remained unchanged, we did experience increases in commercial and residential lending.

Quarterly earnings reached \$2,380,737, up from \$1,621,432, or 47%, from the first quarter of 2019. This equated to a quarterly return on average assets of 3.56% and quarterly return on average equity of 24.66%.

The Board of Directors declared a \$1.50 per share special dividend that was paid March 13, 2020 as well as a quarterly dividend of \$0.11 per share that was paid April 17, 2020. Capital growth through retained earnings continued as our Tier 1 capital ratio remains strong at 12.15%.

As you are aware, the world is dealing with the COVID-19 pandemic which has resulted in a significant disruption to the economy. We are monitoring the situation closely and taking every step to continue being a strong and safe resource for our customers. As an example, we are proud to have made over 100 loans to small businesses in connection with the Paycheck Protection Program established under the CARES Act. These loans are vital to the continuing operation of our small business customers and supporting our local economy.

We appreciate your continued support and look forward to serving you in the future.

Ryan K. Dempster
President & Chief Executive Officer

Salem Headquarters Office

101 High Street NE
Salem, OR 97301
503-485-2222

Albany Branch

1970 SE 14th Avenue
Albany, OR 97322
541-926-6555

Keizer Branch

5140 River Road N
Keizer, OR 97303
503-393-0757

Silverton Branch

701A McClaine Street
Silverton, OR 97381
503-873-3449

Home Loan Centers

Bend, OR

Eugene, OR

Grants Pass, OR

Medford, OR

Tualatin, OR

West Linn, OR

Newport, WA

Spokane, WA

Vancouver, WA

Yakima, WA

Coeur d'Alene, ID

Meridian, ID



QUARTERLY REPORT

March 31, 2020



BALANCE SHEET (Unaudited)

	March 31, 2020	March 31, 2019	Percent Change
ASSETS			
Cash & Due From Banks	\$ 22,902,162	\$ 50,690,431	
Real Estate Loans	170,283,067	154,312,573	
Commercial Loans	12,051,408	9,167,333	
Installment Loans	348,122	332,539	
Agriculture Loans	3,554,080	3,331,568	
Loan Loss Reserve	(2,207,391)	(1,669,130)	
Unrealized Loan Fees	(218,446)	(123,888)	
	<u>183,810,840</u>	<u>165,350,995</u>	11.16%
Loans Available For Sale	83,528,555	35,097,337	
Premises & Equipment, Net	2,993,321	2,643,656	
Other Real Estate Owned	-	-	
Other Assets	14,976,694	10,636,935	
TOTAL ASSETS	<u>\$ 308,211,572</u>	<u>\$ 264,419,354</u>	16.56%
LIABILITIES			
Demand Deposits	\$ 19,001,215	\$ 38,812,158	
NOW Accounts	44,561,804	20,889,812	
Savings Accounts	6,992,819	7,013,538	
Money Market Accounts	51,013,742	64,953,562	
Time Deposits	106,543,506	95,554,401	
	<u>228,113,086</u>	<u>227,223,471</u>	0.39%
Borrowings	30,804,856	976,417	
Other Liabilities	11,861,056	7,614,768	
TOTAL LIABILITIES	<u>270,778,998</u>	<u>235,814,656</u>	14.83%
STOCKHOLDERS' EQUITY	37,432,574	28,604,698	30.86%
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 308,211,572</u>	<u>\$ 264,419,354</u>	16.56%

INCOME STATEMENT (Unaudited)

	Three Months Ending March 31, 2020	Three Months Ending March 31, 2019	Percent Change
INTEREST INCOME			
Interest on Due From Banks	\$ 104,780	\$ 299,141	
Real Estate Loans	2,629,692	2,371,199	
Commercial Loans	172,454	138,491	
Installment Loans	4,345	4,731	
Agriculture Loans	37,504	46,254	
Other Interest Income	2,371	2,012	
TOTAL INTEREST INCOME	<u>2,951,146</u>	<u>2,861,828</u>	3.12%
INTEREST EXPENSE			
Demand Deposit Accounts	12,497	8,806	
Money Market & Savings Accounts	55,316	59,424	
Certificate of Deposit Accounts	521,759	442,045	
Individual Retirement Accounts	9,968	6,773	
Borrowings	9,059	10,751	
TOTAL INTEREST EXPENSE	<u>608,599</u>	<u>527,799</u>	15.31%
NET INTEREST INCOME	<u>2,342,547</u>	<u>2,334,029</u>	0.36%
Less: Provision for Loan Losses	390,000	190,000	
NET INTEREST INCOME AFTER PROVISION	<u>1,952,547</u>	<u>2,144,029</u>	-8.93%
NON-INTEREST INCOME			
Service Charges	13,532	15,021	
Servicing Fees	187	530	
Broker Loan Fees	36,000	5,280	
Mortgage Banking Revenue	11,669,676	7,802,920	
Other Income	164,663	142,765	
TOTAL NON-INTEREST INCOME	<u>11,884,058</u>	<u>7,966,516</u>	49.18%
NON-INTEREST EXPENSE			
Salaries and Employee Benefits	8,433,253	5,903,868	
Occupancy	431,581	411,590	
Furniture and Fixtures	328,765	235,855	
Advertising and Promotions	343,615	360,893	
Misc Expense	1,223,232	1,019,431	
TOTAL NON-INTEREST EXPENSE	<u>10,760,446</u>	<u>7,931,637</u>	35.66%
Income (loss) before Provision for Income Taxes	3,076,159	2,178,908	
Provision for Income Taxes	695,422	557,476	
NET INCOME	<u>\$ 2,380,737</u>	<u>\$ 1,621,432</u>	46.83%